

**Real Estate Lead Generator and Prospector  
(2 Positions available)**

- **Dynamic Sales Team**
- **Eastern Suburbs**
- **Energetic and Fun Working Environment**
- **Base Salary plus excellent incentive structure**
- **Full training**

Fletchers, one of the Melbourne's leading real estate firms is looking for two experienced outbound sales or call centre operators with outstanding relationship building and people skills to join our Sales team as Lead Generator and Prospector based in our Canterbury and North Balwyn offices .

The Fletchers sales team provides an exciting, challenging and fast paced environment using the latest cutting edge technology which all leads to a fantastic working environment and team culture.

The primary aim of this position is to generate leads and secure appointments for our Property Consultants through developing your database with outbound calls to new and existing clients, door knocking and database management.

Both positions are full time and will suit individuals with a professional approach to work and a passion for real estate. A competitive base salary and attractive incentive scheme plus provision of full training and the opportunity for advancement within the company is available to the successful candidates.

Essential requirements include superior communication and organisational skills, a positive and friendly attitude, well presented with a high customer orientation, reliable, and the exceptional ability to relate to people from all backgrounds. Being results focused you also possess the capability to work both independently and within a close team environment.

Previous experience with outbound sales or in a call centre environment is preferred but all applicants will be considered. The reward for working with Fletchers is that we provide you a family company culture that rewards individuals for their contribution to the team

If you wish to join our team in the exciting and energetic property industry please forward your cover letter and resume now.